

FAMILY OWNED  
SINCE 1889

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EXECUTIVE OFFICES:

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AUGUST 1, 1999

Dear Valued EDI Trading Partner:

As you know, January 1, 2000 is rapidly approaching. Here at Modells, we are currently converting internal EDI systems to the Year 2000 compliant version. By the time you receive this letter that conversion will be complete. Now, we are prepared to support VICS version 4010 for all EDI documents. We expect our trading partners to be version 4010 compliant by **October 31, 1999**.

This change is significant in terms of scope and complexity and we realize our trading partners are required to pull forth a major effort to effect this change. Consequently, we at Modell's are committed to providing an orderly migration away from unsupported document standards to those that are Year 2000 compliant.

To assist with this version migration we are sending you an implementation guide, store listing, survey and test data format. You will be notified when Modell's has scheduled your company to begin sending test data.

**DO NOT SEND TEST DATA UNTIL YOUR SCHEDULED DATE.**

Please send all test 4010 data to Sterling Commerce Network id **modtst** qualifier **zz**

We appreciate your cooperation in making the transition to year 2000 compliant standards a success. if you have any EDI Year 2000 specific questions, please contact our EDI Coordinator Yvonne Jordan-Perez at (212) 822-1046

Sincerely,

Sincerely

Micheal S. Modell, President

Hans Kantor, Vice President - IT